# WHEN HELPING YOU FIND SOMEWHERE NEW TO CALL HOME

#### My Goals are to:

- Build trust and rapport.
- Define your parameters.
- Help you form realistic expectations.
- Learn your needs and goals, life stage, health and activity stage and motives for buying/selling.
- Learn of anyone who will be involved in the decision making (family members you want involved).
- Find out how this purchase/sale fits into long term plans.
- Plan a strategy for finding the right property- and/or...
- Plan a strategy for selling your property.

#### A Professional on Your Side

I endeavor to provide quality service through understanding my client's needs and acting in their best interests. I am dedicated to pursuing excellence through a commitment to high ethical standards, quality education and professionalism in real estate as well as all personal undertakings.

#### Part of My Approach:

- A customized approach to your real estate needs.
- I have the knowledge and expertise to counsel you through lifestyle transitions Involved in relocation and/ or selling the family home.
- Help you understand the differences, the pros and cons to different communities and lifestyles.
- Never take more than I can handle

#### **SERVICE AREAS**

My home base is Summerland but I serve the South Okanagan as well as most parts of the Central Okanagan



## Tammy Antrobus

**REALTOR®, SRES®** 



**Seniors Real Estate Specialist®** 

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#### **MY VALUES**

Family means more to me than just the people you were born, married or raised with. I truly believe that the concept of family is forged by people who share a bond of love, friendship, ideas, passion and common interests.

To most, family is the most important priority in our lives and that is why I strive to make the whole home buying and selling experience as easy as possible. By doing my job the best that I can, you can get back to spending time with family.

If you are looking for a Real Estate representative who understands that each family needs something different, knows the Okanagan Valley, has years of experience working with sellers and buyers, will listen to your ideas, be aggressive in her marketing and advertising, and give you all the attention you deserve, call me, you won't be disappointed!

### WHETHER YOU ARE BUYING OR SELLING

My job is to help you understand current market conditions so you can choose the best list price for your property or determine the best price to offer on the home of your choice.

Reviewing past and current sales help you understand where current market values are.

The number of active listings is a good determinate of whether it is a Buyers Market or a Sellers Market. Other factors will have to be taken into consideration as well though.

Expired listings are a good indication that the value of the home and property exceed the market trend which could be due to many factors including location, condition or other factors that need to be considered. We have to remember that value is dependent on personal requirements.

My CMA process takes as much of that into consideration as possible.



- My commitment to satisfied clients is my #1 priority.
- Whether you are Buying or Selling I will represent YOU with my utmost care.
  - Call me for a discussion about YOUR Real Estate Needs!

For a More in depth description of my services, go to:
<a href="https://www.tammyAntrobus.com">www.TammyAntrobus.com</a>

To find out what others are saying about me, go to:

https://rankmyagent.com/
tammyantrobus

